

# Fact Sheet



## Subject: LCM with SAP - An Investment in the Future !

"We have SAP in the company, so the strategic decision has been stated clearly. The organization and the company-wide administrative processes are supported and standardized by SAP modules. In the mapping of our processes and individual procedures as well as the flow of information between divisions, we are not yet at the level where we would like to be. Are there standardized and integrated approaches with SAP?"

This, or roughly like this, is how many of our talks begin with prospective clients who contact us as a provider of one of the leading Enterprise Information Management systems.

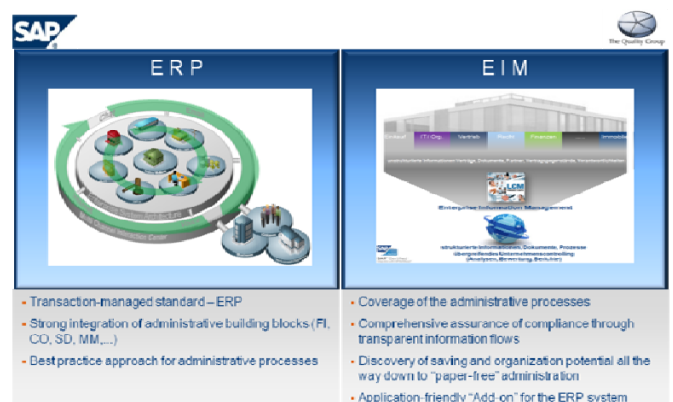
And our answer is always without any "ifs or buts":

"The potential possibilities for an integrated solution are clear for all to see: If you connect the ERP world of the company data with the methodology of comprehensive information processes, then you will not be able to ignore the approach of EIM."

Steffen Schaar, with his experience from over 50 SAP integration projects



The IT business strategy's clear focus on SAP-ERP is a stable decision. Company data is stored here according to transactions and transparently displayed with Business Intelligence. Information processes, on the other hand, integrate processes, rules and people. Then there are also procedures that are influenced by the motivation of employees - subjective and dependent on the daily form - and will or must be adapted quickly and dynamically. So there are good arguments for supplementing the SAP part - figures, data, facts - with information flows, policies and procedure processes in the organization.



Designing the future is called:

Company data



Information processes

As the figure above shows, there are multiple layers to this line of reasoning, and it is a challenge for intelligent and modern business management. The "catalysts" of the organization - responsible employees - must switch from their old habits to new transparent flows of information and systematically support this. To do so, they need clear reasons, instructions and compliance agreements.

By consciously deciding in favor of an Enterprise Information Management culture, you will sustainably

- discover potential in the interlinking of information and resources
- use investments more efficiently through comprehensive master data management
- be able to transparently check compliance requirements and observe processes



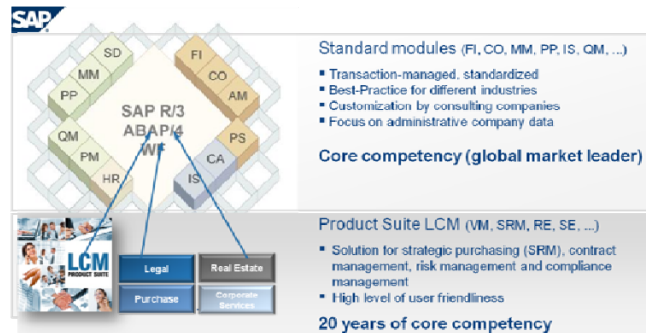


## Integration of SAP and LCM

Besides its clear focus as a software provider and market leader in the ERP area, SAP works with partners in the areas of consulting, launching and integration. These partners are tested and "made ready" for you as users through a certification process.

The Quality Group is certified as an integration partner and is characterized by future-oriented technologies (web solutions), process expertise in organization and administration, and very high user friendliness with the LCM product range.

The future-oriented strategy is therefore called: Integration of SAP and LCM. Because: You will profit from the core competencies of your partners!



The added value for you is obvious:

- Certified quality with the integration of SAP
- Optimization with the launch of solutions through comprehensive LCM and SAP process consulting
- Increasing efficiency in the organization of processes by obtaining the many years of project experience and process know-how

You will profit from partners' many years of core competency and solutions in all areas of organization. Whether it is in strategic purchasing, in the area of law, research and development, quality and compliance - everywhere you have documents and procedures, records and contracts, responsible parties and suppliers, deadlines and process.

Questions such as

- Where is it? How quickly can I find it again? Who created it?
- When was the deadline? Was everyone informed?
- Were processes and rules observed?

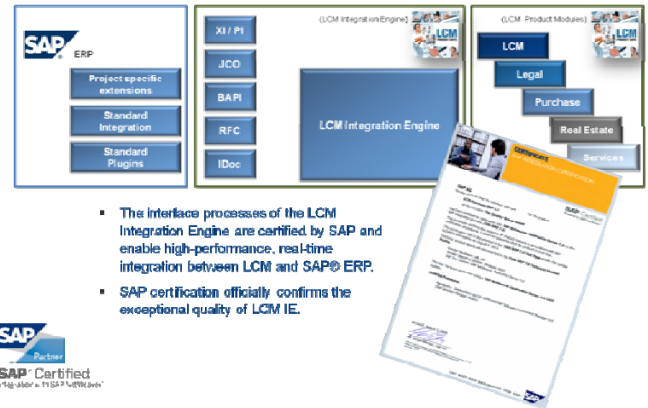
are encountered by us daily and are even part of the assessment of how motivated and efficient structures and employees are. Do not avoid these questions - the answer is:

**the integration of ERP and EIM**

Because in organization and administration, the processes are not the measure of efficiency or added value, but rather the employees that design and develop the processes. Relying on the figures and facts from SAP is one side of the coin. The other side is designing and integrating efficient business processes and modern forms of communication and can only be achieved over the long term by everyone from management to the employees with an appropriate tool (system) through an

## Enterprise Information Thought Pattern

## Technical Integration SAP/LCM



## Management Summary

Securing company-wide investments is one of the challenges for a Chief Information Officer (CIO), while another is future-oriented company communication based on stable value-added chains.

These are only achieved and developed through sustainable transparent organization and structures. The use of ERP and EIM methods and tools is absolutely essential today. Combine the best solutions through safe integration: efficient and competent. Rely on "usability" and "motivation through transparency."

We recommend you use:

- SAP modules in their standardized form for administrative company data
- LCM modules for the documentation, backup and observance of information flows, processes, compliance and auditing

The name says it all: The Quality Group – You can measure us by that!

Please contact us for honest advice!!

